

MAQBOOL ALI SALMAN

Sparking a vision

What started as a small retail shop selling electrical products in Muttrah in 1975, has now grown into a prominent corporate business in Oman that emerged as one of the top four contractors in the GCC in 2009. Such has been the success story of Al Hassan Group, under the 35-year leadership of its founder Maqbool Ali Salman. Today, the group has operations expanding into the UAE, encompassing contracting, trading and manufacturing disciplines.

Al Hassan Trading & Contracting was established in 1982. Ten years later, Salman set up the assembly workshop for electrical switchgear and control panels. Since then, the group has seen substantial growth and contract wins. Salman, who is currently the managing director for the group, says his leadership style is democratic. "I am a firm believer in team work and believe in people power. This style appeals to my psyche since I believe that each employee has the potential to think and contribute to the organisation."

